



Our mission is to provide an excellent healthcare experience, recognizing our first priority is the patients we serve.

Patients have a choice about where they receive care, and we are grateful to the more than 129,000 patients who choose Sansum Clinic. Ensuring patients have convenient, coordinated access to care is an ongoing initiative at Sansum Clinic.

In collaboration with our board leadership and executive team Sansum Clinic has developed philanthropic funding priorities that will allow us to keep pace with the latest technology and equipment, and further enhance our patients' healthcare experience with new programs and services.

Here are the Clinic's most important priorities for philanthropic funding.

The Lovelace Fund for Medical Excellence

The Lovelace Fund encompasses two programs that assist the Clinic in the recruitment and retention of outstanding physicians.

Program 1 **Physician Housing Program**

This program funds shared appreciation home loans to assist new physicians in purchasing homes in our high-priced real estate market. The program has been designed as a revolving fund, whereby the proceeds from future home sales will be used to repay outstanding loans and flow back into the program, where they can be used again to help future physicians meet their housing needs.

The 23 physicians who used loans in 2017 saw **33,353 unique patients** at **82,605 patient visits** in Cardiology, Gastroenterology, Infectious Disease, Internal Medicine, Neurology, Obstetrics and Gynecology, Ophthalmology, Orthopedics, Pulmonary/Critical Care, Rheumatology and Surgery.

We are continuously trying to bring doctors from all over the country to our community, and this program is essential to make that happen.

Program 2 **Facility Improvement Program**

This program assists us in **modernizing our facilities** to enhance our patients' experience and support ongoing efforts to attract the highest caliber physicians from around the United States.

Last year we expanded Urgent Care and Primary Care in the newly updated clinic at 215 Pesetas Lane. We also modernized our facilities to enhance the patient experience at Pediatrics and Adolescent Medicine and Allergy Departments on Hitchcock Way.

In 2018 we would like to refresh our multi-specialty clinic at 317 Pueblo Street and relocate certain departments to improve access to timely appointments at that site.



Palliative Care Program

Palliative Care provides patients and families with specialized care that optimizes quality of life by anticipating, preventing, and treating suffering. Palliative care throughout the continuum of a serious illness involves addressing physical, emotional, social, and spiritual needs and facilitates patient autonomy, access to information, and choices.

When the program is established, healthcare providers in our Palliative Care Program will focus on caring for patients with critical illness that includes:

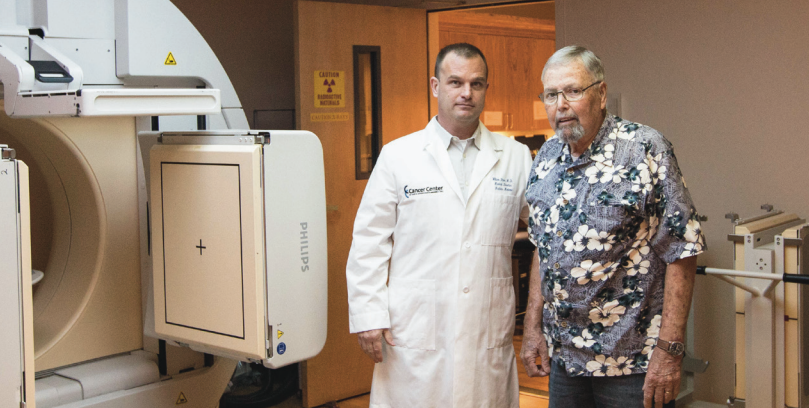
- Cancer
- Illnesses related to underlying neurological, cardiac, respiratory, kidney, liver or other organ dysfunction or failure
- Other conditions that the treating physician and patient may feel would benefit from the program

Approximately 50% of the Palliative Care patients are projected to be cancer patients. Patients are projected to be followed by the program for approximately 120 days.

Palliative Care is provided by a specially trained team of physicians, nurses and other specialists who work together with a patient's regular physicians to provide an extra layer of support and help improve a patients' quality of life.

We take great pride in our commitment to the highest levels of medical care and to a culture of caring that reflect the values of our community. Our goal will always be to achieve the best possible outcomes for our patients.





New Equipment & Technology

We advance the level of care provided by the Clinic by continually investing in the latest equipment and technology. Each year we invest in excess of \$2 to \$3 million for things like diagnostic imaging equipment that is used by virtually every department in the Clinic. Equipment priorities include:

3-D Mammogram Machine

- **MORE ACCURATE/EARLIER DETECTION** – By minimizing the impact of overlapping breast tissue, 3-D mammography can make a tumor easier to identify. Reviewing multiple images has helped physicians find more cancers than with 2-D images alone.
- **GREATER ACCURACY** – 3-D mammography results in better survival rates due to early detection.
- **DECREASE RECALL RATES** – Improved accuracy reduces the need for patients to return for additional imaging tests. There is also a reduction in false positives which reduces follow-ups with more than one physician, extra tests, and extra procedures, including a possible biopsy. 3-D mammography decreases the psychological, physical, and economic costs that come with a false positive test result.
- **ENHANCE THE PATIENT EXPERIENCE** – This FDA approved equipment offers the most up-to-date technology available.

PET/CT Scanner

- **RADIATION DOSES REDUCED** – The new PET/CT imaging technology allows for decreased radiation exposure while improving the quality of the images.
- **REDUCE WAIT TIMES FOR EXAMS** – This efficient machine provides increased access to screening exams that detect early onset of disease.
- **ENHANCE THE PATIENT EXPERIENCE** – Nuclear medicine exams are notoriously long. The new scanners allow for images to be obtained at a much faster rate while providing exceptional image quality.
- **NEWLY EXPANDED USES** – In 2017 we began PET/CT imaging for coronary artery disease. Moving forward we plan to implement newly available imaging for neuroendocrine tumors and prostate cancer.

